

**“Technology Transfer Profession” Regional Seminar  
 Tuesday 31 January 2012, 09:30 – 16:30**

**Mediterranean Transnational Technology Transfer – MET3  
 National Hellenic Research Foundation  
 Venue: 48 Vassileos Constantinou Ave., 11635 Athens, Greece**

**Programme**

09:00 – 09:30	Participants' registration and welcome coffee	
09:30 – 09:50	Welcome Speech  Short Presentation of MET3 - Mediterranean Transnational Technology Transfer project	<i>Dr. Aristotelis Xenakis,          Research Director          Institute of Biological Research          &amp; Biotechnology,          National Hellenic Research          Foundation</i>
<b>Session A: Experiences and best practices of technology transfer networks</b>		
09:50 – 10:10	<b>A.1. The case of PRAXI/HELP-FORWARD Network</b>	<i>Dr. Apostolos Dimitriadis,          TT Consultant,          PRAXI/HELP-FORWARD Network</i>
10:10 – 10:30	<b>A.2. Accelerating the technology transfer, from invention to licencing: Example of Valorpaca, a French TTO in transformation</b>	<i>Ms. Claire Naussac,          Life sciences project manager,          Valorpaca – Regional academic          research TTO</i>
10:30 – 10:50	<b>A.3. Corallia – an innovation catalyst</b>	<i>Ms. Nektaria Berikou          Project Manager          Corallia Clusters Initiative</i>
10:50 – 11:10	Discussion	
11:10 – 11:30	Coffee Break	
<b>Session B: Capacity Building on Exploiting Technology Opportunities</b>		
11:30 – 12:15	<b>B.1. R&amp;D to Market: Pitfalls and lessons learned</b>	<i>Dr. Costis Kompis,          Managing Partner,          Vodera Ltd</i>
12:15 – 13:00	<b>B.2. Intellectual Property in the technology transfer process</b>	<i>Mr. Kostas Abatzis,          Director, Applications &amp; Grants,          Greek Industrial Property          Organization</i>
13:00 – 14:00	Lunch Break	
<b>Session C: Technology Transfer: The Business Perspective</b>		
14:00 – 14:20	<b>C.1. How Microsoft Innovation Center in Greece can help your idea and startup</b>	<i>Dr. Fotis Draganidis,          General Manager,          Microsoft Innovation Center          Greece</i>
14:20 – 14:40	<b>C.2. Business prospects from efficient research on innovation and knowledge</b>	<i>Dr. Rodios Gamvros,          Chair of the Scientific          Committee,          Federation of Hellenic Food          Industries</i>
14:40 – 15:00	<b>C.3. Supply and demand of technology transfer services in Mediterranean</b>	<i>Mr. Yiannis Geragotellis,          Managing Partner,          KiNNO Consultants Ltd</i>
15:00 – 15:30	Discussion	